



Donald Trump may run for governor.

Trump: He's much nicer than you think

By JONATHAN PAPPAS

Donald Trump, chairman of The Trump Organization, paints a very healthy picture for the New York real estate market this year and beyond.

"Everyone wants to be in this city right now," he says. "Everyone loves investing here."

Office-to-residential conversions will continue to be a trend in 2014, according to the man whose signature is synonymous with the most prestigious addresses in New York and around the world.

"The whole Wall Street area is going to be hotter than a pistol," he said.

But the opportunities for residential development are not limited to one borough. "Queens has been very steady, and will continue to be so, especially as you get closer to Manhattan. That's why Williamsburg and Dumbo are doing well," Trump said.

"When you think about people who will be remembered 150 years from now, I think my father will be one of them."

Trump has built a real estate empire

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Larry the fable guy

By SARAH TREFETHEN

Last year at the New York Building Congress's annual membership luncheon, Joe Lhota, the former MTA chairman, announced his plans to run for mayor of New York City.

A year later, one of the city's most prominent developers took to the podium at the same event and encouraged his colleagues to embrace Lhota's victorious opponent, Mayor Bill de Blasio.

"Much has been made in the press about how the de Blasio administration marks something of a repudiation of the Bloomberg years, and that we in the real estate industry should be quaking in our boots," Larry Silverstein, chairman of Silverstein Properties, told the Building Congress members.

"But quite honestly, I don't see it like that at all. What we are experiencing today is part of the

natural progression of a dynamic city that is constantly facing new challenges and opportunities."

Ever since Mayor Ed Koch brought the city back from a recession, according to Silverstein, each mayor has built on his predecessor's success by bringing his own set of priorities to City Hall.

"Now it's Bill de Blasio's turn," Silverstein said. He then recounted some of his own biography, saying that he grew up watching his parents struggle through the Great Depression, and credited the city's education system and dynamic economy with his successful attempt to start his own real estate empire.

"So I think Mayor de Blasio's focus on equality, opportunity and a brighter future for all New Yorkers makes a great deal of sense. And it's something that the design, construction and real estate industry can -- and should -- fully support." Silverstein, who recently

stepped down as CEO of the company he founded but continues to serve as chairman, also spoke about progress at the World Trade Center site.

One of the firm's four planned towers, 4 World Trade Center, recently opened and another, 3 World Trade Center, is under construction pending final financing.

On the day of the Building Congress luncheon Senator Charles Schumer also announced that he had succeeded in securing federal recovery zone financing for the construction of 3WTC.

"I am grateful to Senator Schumer for his leadership on this front," Silverstein said.

Some people ask if the buildings will be a success, Silverstein said, but he's learned to never bet against New York because the city always bounces back.

"I've been through a lot of the up-and-down cycles: the 50s oil crisis, the stag-flation of the 70s, and the recession in the early 90s. More recently we've been through



Photo by Bob Wallace
Larry Silverstein at Monday's NYBC luncheon.

the dot-com collapse the September 11 attacks, the great recession following the collapse of Lehman Brothers and Superstorm Sandy. And probably many of you think I was at the Great Panic of 1873," said Silverstein, 82.

The joke elicited thunderous applause. "There are some benefits to getting old," he said, when.

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At the Metropolitan New York Chapter of the Appraisal Institute, the torch (or more literally, gavel) has been passed to a new generation. Eric P. Haims, MAI, MRICS, CCRA, has been installed as 2014 Chapter President by his father, Jerome Haims, 30 years after Jerome Haims served in the same position. This is the first father/son, generational presidency in the Chapter's history. Eric is senior vice president at Jerome Haims Realty, the appraisal and consulting firm founded by Jerome over 40 years ago.

Finance sector getting back in the office game

By KONRAD PUTZIER

New York's financial sector could make its long-awaited comeback in 2014, according to Cushman & Wakefield's chief economist Ken McCarthy.

"There will be a positive absorption from the financial industry this year," McCarthy said at the presentation of Cushman & Wakefield's fourth-quarter report. "It may not be a boom, but

there will be growth."

McCarthy noted that the financial industry has come a long way since the crisis of 2008, and that several banks recently announced substantial profits.

Moreover, he argued that an improvement in the Eurozone's debt crisis would lead to a stronger performance from European banks, which play a large role in Manhattan's office market.

As McCarthy made his predic-